Workforce Agility in the Age of Digital Transformation

Find out how firms are leveraging Know-How to meet demand for a more agile workforce.

- **Role**
- **Mobility**
- **Collaborative Teams**
- **Autonomous Sales**
- **Integrated Distribution**
- **Aligned Outsourcing**

Ensure staff have the necessary domain knowledge to sense and seize opportunity arising from new technologies.

Help distributors understand core products and services so they can sell effectively into new markets.

Make sure contracted staff are brought up to speed quickly on functional aspects of the business.

Empower relationship managers with the technical competence for compliant, high-quality client engagement.

Skill and reskill staff as new technologies create new roles and ways of working.

For more information on how Intuition Know-How can help your organization manage digital transformation, contact your local Intuition Account Manager or info@intuition.com.
Financial Markets Courses
☐ Also Available on iPad/Android Tablet Devices

Introduction to Financial Markets
☐ Financial Markets - An Introduction
☐ Money Markets - An Introduction
☐ Foreign Exchange (FX) Market - An Introduction
☐ Bond Markets - An Introduction
☐ Bond Markets - Issuing & Trading
☐ Equity Markets - An Introduction
☐ Equity Markets - Issuing

Business of Banking
☐ Banking - Primer
☐ Business of Investment Banking
☐ Business of Consumer (Retail) Banking

Insurance
☐ Business of Insurance

Understanding the Corporate Banking Business
☐ Corporate Banking - An Introduction
☐ Corporate Banking - Marketplace
☐ Corporate Banking Products - An Introduction
☐ Corporate Banking Relationship Management - An Introduction
☐ Corporate Banking Relationship Management in Practice

Interest Rate Mathematics
☐ Interest Calculations
☐ Day Count Conventions
☐ Interest Calculations - Scenario
☐ Present Value & Future Value
☐ Annuities & Perpetuities
☐ Time Value of Money - Scenario
☐ NPV & IRR
☐ NPV & IRR - Scenario

Building Blocks
Probability
Distributions & Hypothesis Testing
Estimating Volatility
Correlation & Regression Analysis
Calculus
Indices, Exponents, Logs, & Geometric Series

Building Blocks in Excel
☐ Logs - Excel Interactive
☐ Mean, Median, & Mode - Excel Interactive
☐ Volatility - Excel Interactive
☐ Normal Distribution - Excel Interactive
☐ Skewness & Kurtosis - Excel Interactive
☐ Correlation & Covariance - Excel Interactive
☐ Regression Analysis - Excel Interactive

Excel Techniques
☐ Menus & Shortcut Basics - Excel Interactive
☐ Formulas & Calculation Functions (Part 1) - Excel Interactive
☐ Formulas & Calculation Functions (Part 2) - Excel Interactive
☐ Naming & Referencing Cells - Excel Interactive
☐ Formatting Basics - Excel Interactive
☐ Pivot Tables - Excel Interactive (New)
☐ Lookup Functions - Excel Interactive (New)

Money Markets
☐ Interbank Market
☐ Interest Rates & Benchmarks
☐ Money Market Securities - An Introduction
☐ Money Market Securities - Pricing
☐ Repurchase Agreements ( Repos)
☐ Money Market Funds
☐ Bank Funding & Position Management
☐ Money Market Trading - Scenario

Foreign Exchange
☐ The Foreign Exchange Business
☐ FX Spot Market - An Introduction
☐ FX Spot Market - Trading
☐ FX Forward Market - An Introduction
☐ FX Forward Market - Calculating Swap/Forward Points & Cross Rates
☐ FX Forward Market - Uses of Outrights & FX Swaps
☐ FX Forward Market - Short-Dated Outrights & FX Swaps
☐ FX Forward Market - Cross-Currency Borrowing & Investing
☐ FX Forward Market - FX Swap Trading
☐ FX Forward Market - Non-Deliverable Forwards (NDFs)
☐ Foreign Exchange - Factors Influencing Exchange Rates
☐ FX Swaps & Outrights - Scenario

Equity Valuation & Analysis
☐ Equity Valuation - An Introduction
☐ Industry & Company Analysis
☐ Equity Returns Analysis
☐ Equity Valuation - DCF Models
☐ Equity Valuation - Other Methods

Equity Trading
☐ Equity Trading - An Introduction
☐ Equity Indices
☐ Equity Trading - Technical vs. Fundamental Trading
☐ Equity Trading Strategies
☐ Equity Hedging
Dark Pools
Algorithmic Trading
High Frequency Trading (HFT)

Equity Markets
☐ US Equity Market (New)
☐ UK Equity Market (New)
☐ European Equity Market (New)
☐ Japanese Equity Market
☐ Hong Kong Equity Market
☐ Singapore Equity Market
☐ Canadian Equity Market

Fixed Income Analysis
☐ Fixed Income Analysis - An Introduction
☐ Bond Prices & Yields - Excel Interactive
☐ Yield Curves - An Introduction
☐ Yield Curves - Construction
☐ Yield Curves - Excel Interactive
☐ Zero-Coupon Securities
☐ Duration Analysis
☐ Convexity Analysis
☐ Fixed Income Analysis - Credit Risk
☐ High Yield Debt
☐ Floating Rate Notes (FRNs)
☐ Option-Linked Securities
☐ Inflation-Linked Securities
☐ Fixed Income Derivatives

Fixed Income Strategies
☐ Bond Strategies - Fundamentals
☐ Relative Value Trading - An Introduction
☐ Relative Value Trading - Strategies & Risks
☐ Bond Hedging with Options
☐ Bond Hedging with Swaps

Bond Markets
☐ US Bond Market (New)
☐ UK Bond Market (New)
☐ European Bond Market (New)
☐ Japanese Bond Market
☐ Canadian Bond Market
☐ Eurobonds - An Introduction
☐ Eurobonds - Issuing & Investing

Municipal Bonds (US)
☐ Municipal Bonds (US) - An Introduction
☐ Municipal Bonds (US) - Types
☐ Municipal Bonds (US) - Investing
☐ Municipal Bonds (US) - Primary & Secondary Markets

Introduction to Derivatives
☐ Derivatives - An Introduction
☐ Derivatives - Markets
☐ Forwards & Futures - An Introduction
☐ Swaps - An Introduction
☐ Options - An Introduction
☐ Derivatives Applications - Scenario

Forwards & Futures
☐ Forwards & Futures - Pricing
☐ Futures Markets
☐ Forwards & Futures - Hedging (Part I)
☐ Forwards & Futures - Hedging (Part II)
☐ Forwards & Futures - Trading
☐ Money Market Futures
☐ Bond Futures
☐ Bond Futures Basis
☐ Basis Trading

Options
☐ Option Valuation - An Introduction
☐ Option Valuation - Key Concepts
☐ Option Valuation - Sensitivities & Outcomes
☐ Option Valuation - Future Asset Prices & Volatility
☐ Option Valuation - Black-Scholes-Merton
☐ Option Valuation - American Options
☐ Option Valuation - Binomial Techniques
☐ Option Valuation - Monte Carlo Methods
☐ Option Greeks - Measuring Delta & Gamma
☐ Option Greeks - Using Delta & Gamma
☐ Option Greeks - Vega, Theta, & Rho
☐ Option Greeks - Second-Order Sensitivities
☐ Option Trading - Combination Strategies
☐ Option Trading - Spread Strategies
☐ Option Trading - Managing an Options Portfolio

Interest Rate & FX Options
☐ Caps & Floors - An Introduction
☐ Caps & Floors - Pricing
☐ Caps & Floors - Chooser & Double-Strike Structures
☐ Swaptions
☐ Bermudan Swaptions
☐ Interest Rate Volatility
☐ Options - Managing an Interest Rate Option Book
☐ FX Option Trading
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