



**Investing in Skills
for a World Class
International
Financial Services
Sector**

2019 Course Listing

Network Activity

IFS Skillnet was established in 2009. Since then we have delivered over 1000 courses to approximately 350 companies operating in the international financial services sector in Ireland.

Courses have ranged from specialist workshops in Solvency II and Basel III, Certified programmes in Financial Regulation and Complex Financial Instruments up to Masters level i.e. MSc in Risk Management and MSc in Compliance.

Skillnet Ireland

The primary objective of Skillnet Ireland is to increase participation in enterprise training by companies. They believe that training and up-skilling are key elements in keeping companies competitive in both a domestic and international context. They also believe that training and upskilling significantly enhances the career mobility of the workforce. Encouraging enterprise to lead the process in this way helps ensure that programmes delivered through Skillnet Ireland networks are highly relevant to the needs of industry. This approach also enables cohesive enterprise networking and the flexibility to respond to ever-changing skills demands through both formal and informal learning.

Why Get Involved

IFS Skillnet is **free to join** and helps companies within the international financial services (IFS) sector, and those companies that provide services (IT, Legal, Accounting and Business consulting) to the sector by providing funding towards the development and education of employees.

- **Cost saving** – IFS Skillnet offer up to **30%** funding across a range of courses
- **Needs Focused** - We work with all member companies to provide the most up to date content on all courses to ensure they are relevant to current business needs.
- **Development** - IFS Skillnet can offer up to **80%** funding for development of programmes to help update employee skills.
- **Networking** - With all our open courses there is an opportunity for you to network and collaborate with other member companies.
- **Education** - Ability to avail of a comprehensive range of specialist courses, designed for the international financial services sector.



350 MEMBER COMPANIES



10K PARTICIPANTS



100K TRAINING DAYS



1000+ TRAINING COURSES DELIVERED



€9M INVESTED IN TRAINING



€1.2M 2019 BUDGET





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Business Analysis

Course Name	Course Fees (€)		Duration
	Non-member	Member	
Data Analytics - Combined Foundation and Advanced	2695	1610	4 Days
Data Analytics - Foundation	1395	840	2 Days
Certificate in Business Analysis	3300	2475	6 months
BCS Certificate in Modelling Business Processes	Variable		6 months
BCS Certificate in Requirements Engineering	Variable		6 months
BCS Certificate in System Modelling Techniques	Variable		6 months
BCS Foundation Certificate in Business Analysis	Variable		6 months
Certified Lean Six Sigma (Green Belt Level 7)	2600	1540	7 Days
Lean Six Sigma Green Belt	1650	970	5 Days
Lean Six Sigma Green Belt (IASSC Certification)	2650	1610	7 Days
Lean Six Sigma Green Belt (Design for Six Sigma)	1500	910	3 Days
Certified Lean Six Sigma (Black belt for Service and Transaction Level 8)	5000	3330	12 Days
Lean Six Sigma Green Belt (Black Belt)	6500	3850	7 Days





Project Management

Course Name	Course Fees (€)		Duration
	Non-member	Member	
Introduction to Risk Management	450	270	1 Day
Management of Portfolios	2795	1540	5 Days
P30 Portfolio, Programme and Project Offices	2795	1540	5 Days
PRINCE2 Agile	900	630	3 Days
Introduction to Project Management	395	240	1 Day
Management of Risk (M_O_R) Foundation Certificate	1665	900	3 Days
Management of Risk (M_O_R) Conversion Certificate	1100	720	2 Days
Management of Risk (M_O_R) Combined Certificate	2335	1296	5 Days
Managing Successful Programmes – Foundation	1665	1050	3 Days
Managing Successful Programmes – Conversion	1365	900	2 Days
Managing Successful Programmes – Combined	2335	1380	5 Days
PMP Exam Prep	Variable		4 – 5 Days
CAPM Exam Prep	Variable		3 – 4 Days
Certified Scrum Master	Variable		2 Days
Certified Scrum Master (from Scrum Alliance)	Variable		2 Days
Certified Scrum Product Owner (from Scrum Alliance)	1200	825	2 Days
Professional Scrummaster	Variable		2 Days
Professional Scrummaster (Product Owner)	1150	795	2 Days
Prince II – Foundation	1045	675	3 Days
Prince II – Conversion	1045	675	5 Days
Prince II – Combined	1535	1000	5 Days
Building and Running a Project Management Office	595	400	1 Day
Agile and Scrum (Team Primer)	1300	765	4 Days
Agile and Scrum - Executive Workshop	695	450	1 Day



Management and Leadership

Course Name	Course Fees (€)		Duration
	Non-member	Member	
Management and Leadership Development	Variable		1 day to 6 months
Leading with Agility	8000	6400	6 months
Change Management	Variable		3 Days
Developing Resilience	Variable		2 Days
Supervisory Management	Variable		1 – 5 Days
Certificate in Management and Team Development	Variable		6 months
Diploma in Leadership Development	Variable		1 year
Future of Financial Services Leadership Programme	7500	5625	6 months
Business Report Writing	Variable		1 Day
Presentation Skills and Personal Branding	Variable		1 Day
Time and Stress Management	Variable		1 Day
Effective Communication Skills	Variable		1 – 2 Days
Negotiation, Influence and Persuasion Skills	Variable		1 – 2 Days
Leadership as a Profession	1000	650	3 Days
Behavioural Interviewing	Variable		2 Days



Course Name	Course Fees (€)		Duration
	Non-member	Member	
MS Access - Fundamental to Advanced	100	60	1 Day
MS Access & SQL Fundamentals to Advanced	100	60	1 Day
SQL Fundamentals	Variable		1 Day
SQL Advanced Querying	130	90	1 Day
Introduction to SQL Databases	600	400	3 Days
Querying Data with Transact SQL (Intermediate)	1000	700	5 Days
Developing SQL Databases (Advanced)	1000	700	5 Days
Excel – Intermediate and Advanced	Variable		1 Day
Excel – VBA and Macros	Variable		1 Day
Excel - VBA Bootcamp	100	70	1 Day
MS Visio	Variable		1 Day
Digital Skills for Financial Services (ICDL - Online Training)	239/person (Licence)		1 – 10 days
Digital Skills for Financial Services	Variable		1 - 10 Days
Technology and Operations	Variable		6 months



Course Name	Course Fees (€)		Duration
	Non-member	Member	
US GAAP	600	350	1 Day
IFRS - Funds, Banking, Investment Management and Insurance/Reinsurance	600	350*	1 – 3 Days
US GAAP v IFRS v Irish GAAP	600	350	1 Day
Regulatory Requirements for Irish Domiciled Funds	500	250	1 Day
Current Market Developments in, Equity Products, Fixed Income Products and Commodities for SWAPS, Derivatives and Fixed Income Securities	600	350*	1 - 2 Days
UCITS	600	350	1 Day
Fund Accounting Principles	600	350*	1 – 2 Days
Money Market Funds	600	350	1 Day
Derivatives	600	350*	1 – 2 Days
Introduction to Fund Accounting	600	350	1 – 2 Days
Performance Fees – Equalisation Method	500	250	1 Day
Alternative Investments	600	350	1 Day
UCITS Compliance	500	250	1 Day
Distressed Debt	600	350*	1 – 2 Days
Credit Default Swaps	600	350	1 Day
Exchange Traded Options	600	350	1 Day
SWAPS (Introduction and Advanced)	600	350	1 Day
Futures	600	350	1 Day
ISDA Documentation	600	350	1 Day
Currency Forwards	600	350	1 Day
Mortgage Backed Securities	600	350	1 Day
Fixed Income and Other Debt Securities	600	350*	1 – 2 Days
Corporate Actions	600	350*	1 – 2 Days
Covered Bonds	600	350	1 Day
AIFMD	600	350	1 Day
Advanced Financial Modelling	1450	900	3 Days
Fundamentals of Risk Management	600	350*	2 – 3 Days

Course Name	Course Fees (€)		Duration
	Non-member	Member	
Applied Risk Management	600	350	1 Day
Corporate Credit Analysis	600	350*	2 – 3 Days
Performance Measurement and Attribution	600	350	2 Days
Compliance	600	350	1 Day
MiFID	600	350	1 Day
Solvency II	600	350	1 Day
Basel III	600	350	1 – 2 Days
Capital Requirements Directive III and IV	1200	700	2 Days
EMIR – European Market Infrastructure Regulation	600	350	1 Day
Private Equity Real Estate (PERE)	1200	700	2 Days
Credit Risk for Private Banking	1200	700	2 Days
Governance, Culture and Conduct in Insurance	600	350	1 Day
Corporate Governance	1200	700	2 Days
Corporate Governance (for Insurance Co's)	500	250	0.5 Day
Corporate Governance (for MiFID Teams)	500	250	0.5 Day
Corporate Governance (Finance's Role in Regulated Entities)	1500	1050	3 Days
Corporate Governance (Requirements and Implications for Board Members)	1500	1050	3 Days
Corporate Governance (Outsourcing Issues - Management and Effective Oversight)	500	250	0.5 Day
Introduction to Investment Management	600	350	1 Day
Asset Securitisation	600	350	1 Day
Compliance (Senior Managers and Certification Regime)	500	250	0.5 Day
Compliance (Future of Compliance in IFS)	500	250	0.5 Day
Anti-Money Laundering	600	350*	1 – 2 Days
Data Protection and Cyber Security	1200	840	2 Days
GDPR	160	100	1 Day
Compliance (GDPR - Board and Management Team Compliance Requirements)	500	250	0.5 Day
Compliance (GDPR - Demonstrating Compliance)	500	250	0.5 Day
Compliance (GDPR - Operational Implementation)	500	250	0.5 Day

Accredited (Technical)

Course Name	Course Fees (€)		Duration
	Non-member	Member	
Professional Diploma in Leading Cultural Change and Ethical Behaviours in Financial Services	4350	3045	6 months
MSc in Compliance	12000	9165 ²	2 Years
Certificate in Complex Financial Instruments	1250	915	3 months
Professional Cert in Financial Crime Prevention	1450	1000	4 months
Professional Cert in Data Protection	1450	1000	4 months
Diploma in Advanced Banking Risk Management	3300	2400	6 months
Diploma in Applied Alternative Investments	3250	2375	6 months
Professional Cert in Digital Financial Services and Data Analytics	1650	1155	6 months
Certificate in International Investment Funds	1890	1380	6 months
Diploma in International Investment Funds	2550	1785	6 months
Certificate in Data Analytics	1650	1155	1 year



Notes:

* Indicates the fee for a one day course

1. **Variable** indicates that there is more than one training provider and/or multiple variations of the course. Please contact info@ifsskillnet.ie or any member of the team for further information.

2. Modules can be paid for individually but must be completed sequentially as specified by the IoB.

How To Get Involved

It couldn't be more simple, just go to our website
www.ifsskillnet.ie and click 'Join the Network'

You can also contact us via the website or by phone

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